



German Space SMEs (AKRK)

# How Can AKRK Support YOU.

SpaceTechExpo Bremen  
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## Definition of AKRK

„Arbeitskreis Raumfahrt KMU (AKRK)“, is a workgroup of German SME industry active in the space business in collaboration with the German Space Agency (DLR).

## Facts & Figures of AKRK

- 45 SMEs (of approx. 60 German „Space SMEs“)
- between 1 and 100 employees
- 1500 employees in total.

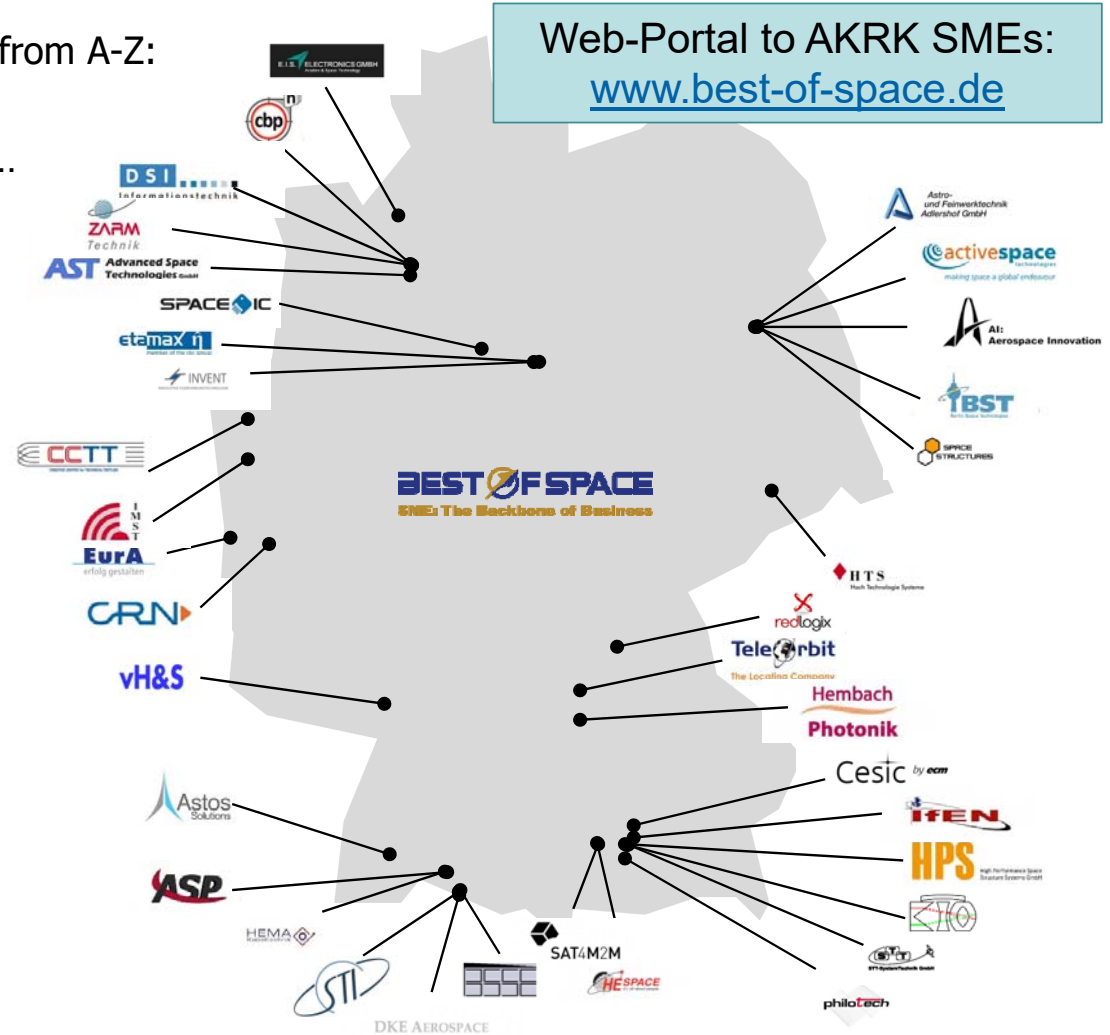
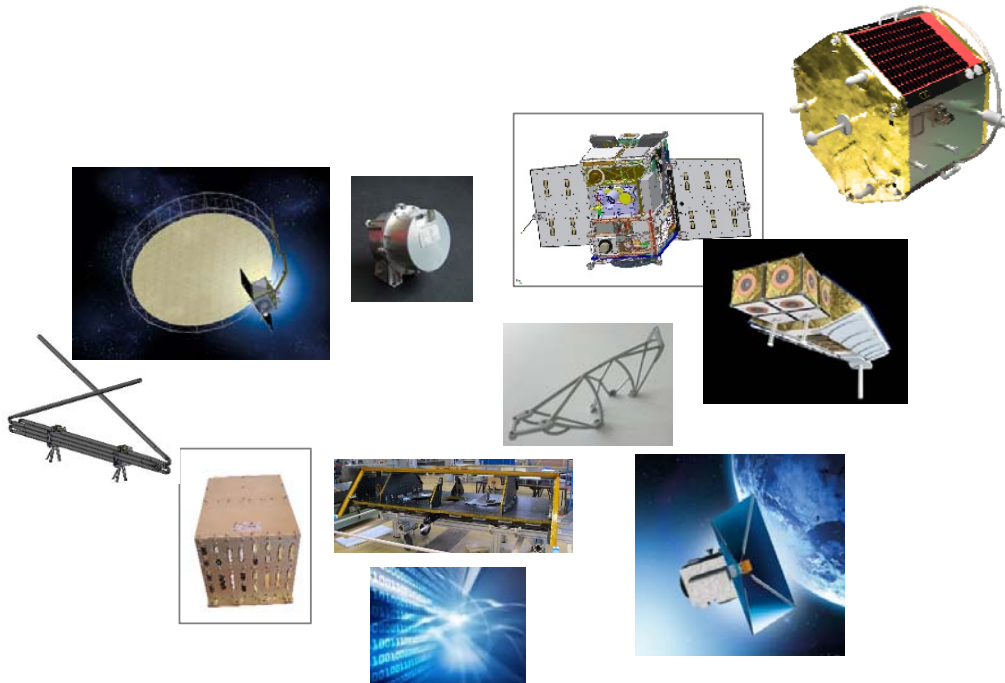
## Leading Board (“Ausschuss”)

- 1 Speaker and 2 Deputy Speaker
- plus 7 other Board Members.



How Can AKRK Support YOU.

German Space SMEs cover the space business value chain from A-Z:  
 ...from components...  
 ...via equipment (mechanic, electric, optic, thermal, etc)...  
 ...ground segment, GSE and software...  
 ...and satellite instruments...  
 ...up to small satellite missions.



In order to obtain a sustainable Space-Ecosystem in Germany and Europe, AKRK's Goals are:

### **Improvement of conditions for German Programs**

- Strong technology programme with focus on equipment of SME
- Implementation of a regular IOV-program and small missions
- Realisation of Short-Track-Projects for NewSpace-equipment pre-developments.

### **Improvement of conditions for ESA-Programs**

- Strong technology program, especially ARTES, GSTP, TDP
- Consequent application of minimum SME-shares in ESA-missions ("minimum 5% with the objective of 10%")
- Implementation of financial support measures (done: 35% advance payment, open: ESA/EIB-loan program, etc).

### **Increase visibility of German SME**

- Fostering company's visibility via brand [www.bestofspace.de](http://www.bestofspace.de)
- Increased participation of upstream space start-ups in AKRK and Best-of-Space
- Participation to conferences.

## **What to do, if you German SME think you might need help:**

1. Join AKRK
2. Join Best-of-Space
3. Participate to our regular meetings
4. Express your needs as well as your success stories
5. Contact your national member of parliament.

## **What to do, if you non-German SME think you might need help:**

1. Join SME4Space
2. SME4Space and AKRK is intensively collaborating and harmonising the needs.

**=> Let's have a fruitful, visionary discussion today!**

**=> Together we are strong!**



Thank your for your interest!

**Ernst K. Pfeiffer**  
Speaker AKRK

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Deputy Speaker AKRK

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